# AMAZON HOME SELECTION IMAGE GUIDE

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This document is intended to give you the guidance you need to create effective, accurate images of your product and maximize your business in the Home market segment.

Your images have a direct impact on a customer's purchasing decisions. They inspire customer confidence and boost sales. Amazon Home Selection has specific requirements for your imagery that are designed to help you communicate effectively with your customers.







### MINIMUM REQUIREMENTS

Provide **no less than 4** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned at a 30 degree angle facing right.

PT01 All components included, set up in the configuration of primary use, positioned straight to camera.

PTO2 Product configured to show function, interior view, or alternate use. If there is no additional function to be represented, this photo should show the back of the product, positioned straight to camera. PTO2 example below shows the convertible function of the futon.

PT88 A detail image of the fabric or material taken from the product itself or from a fabric swatch. If your product has more than one texture or material, the PT88 variant can depict a combination of multiple swatches.



<sup>\*</sup>See Appendix 1 for more examples of the basic requirements for your product type and Appendix 2 for studio photography setup.

## MINIMUM REQUIREMENTS

#### File Requirements

- Images must be in a JPEG, TIFF, PNG, or GIF file format.
  - JPG format is preferred
- Color profile must be sRGB.
- Image size must be a minimum of 2000 pixels and a maximum of 10,000 pixels per side.

#### **Image Requirements**

#### Examples on following page

- Use a pure white background of 255 RGB.
- Product should fill at least 85% of the frame.
- Do not crop into the product.
- Only show what is for sale in the product images, no props.
- Do not include multiple views of the same product in a single image. Upload additional single images for these views.
- Images cannot include text, graphics, or logos.
- Images must be of the actual product. Cannot be designs or sketches of the item.
- Color must accurately represent product with a neutral white balance overall.

# MINIMUM REQUIREMENTS EXAMPLES









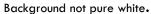














Product not filling frame.



Product is cropped.



Do not show props in MAIN.



Do not include text or graphics.



Product is not color balanced.

### FILE NAMING

Each image that you intend to upload needs to have a specific file name assigned to it in order to ensure that it maps to our site properly. The file name is comprised of the *product identifier,* the *variant code*, and the image type suffix.

Example: B00431765.PT02.jpg

#### **Product Identifier**

Either the Amazon ASIN code or UPC/ EAN with no dashes, spaces or other punctuation.

#### **Variant Code**

A 4-character code that indicates the type of image you are uploading, e.g. MAIN image, additional image, angle shots, etc.

Valid variant codes are as below:

- MAIN image: **MAIN** The primary image of an ASIN is called the 'MAIN'. This MAIN image represents an item in the search results and browse pages. It is the first image the customer will see when they click into the detail page.
- Part shots: PT(zero)1, PTO2, PTO3, PTO4, etc. PT images feature additional angles, configurations, features, accessories, or product details.
- Environmental images: EV01, EV02, etc.

#### **Image Type Suffix**

Denotes the type of image. Please note that JPEG, TIFF, PNG, or GIF images are accepted upon upload, but JPG is preferred.

## FILE NAMING EXAMPLES



B00431765.MAIN.jpg



B00431765.PT01.jpg



B00431765.PT02.jpg



B00431765.PT03.jpg



B00431765.ENV1.jpg



275316331.MAIN.jpg



275316331.PT01.jpg



275316331.PT02.jpg



275316331.PT03.jpg



275316331.PT04.jpg

## ADDITIONAL IMAGERY

Use additional product images to communicate more selling points and features of your products, to inform and interest customers, and reinforce your brand. Use variant codes PT03, PT04, PT05, & PT06. These images can:

- Show the product in an environment, variant codes EV01 & EV02
- Show the product in use
  - If props needed to show functionality only include in additional imagery
- Show textures, or other details
- Show alternate views
- Show additional functions



**PTO3** 









PT03

EV01

PT03

**PTO3** 

#### UPLOADING YOUR IMAGES

- 1. Check to ensure that your files are named appropriately.
- 2. Color profile sRGB is mandatory for all images.
- 2. Log in to your Vendor Central account.
- 3. Navigate to "image upload" and add your images using SKU/ASIN ID and image file name.
- 4. For bulk uploads follow these steps:
  - Ensure all image files are named correctly.
  - Create a zip file and copy image files to zip.
  - Click "image upload" and upload zip file.
- 5. For questions, contact us through Vendor Central.

Note: If the file name does not include a 4-character variant, the image will be treated as MAIN and will be uploaded as such. This could then accidentally overwrite an existing main image and negatively impact the customer experience.

#### AMAZON IMAGING SERVICES

If you are unable to provide images that will meet our baseline requirements, please work with your vendor manager to explore the imaging services we can offer, including:

#### **Product Photography**

- Amazon Studio Photography
- On Site/Mobile Imaging Services
- Lifestyle Imagery Shoots

#### **Photo Editing**

- Professional Retouching
- Color Authoring of Product Variations

Color Authoring is a cost-effective process that reduces the need to photograph multiple color variations of the same product. It is a photo manipulation that maintains the texture and detail of each product.

If you are interested in hearing more about these services, please contact our Product Imaging Services team at <a href="mailto:photography-services@amazon.com">photography-services@amazon.com</a>.

# AMAZON HOME SELECTION IMAGE GUIDE APPENDIX 1

Image Examples By Category

#### LIGHTING

Provide at least 3 – 4 informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, light(s) on, and positioned either straight to camera or at a roughly 30 degree angle facing right whichever shows the features fully

• For Chandeliers and Pendants, shoot cropped in, not showing ceiling mount

PTO1 All components included, light(s) off, and positioned the same as the MAIN

PT02 Only image if MAIN & PT01 are shown at the 30 degree angle. All components included, light(s) on or off, and positioned straight to camera.

For Chandeliers and Pendants, shoot at the same angle as MAIN show ceiling mount

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.









**PT88** 







PT88



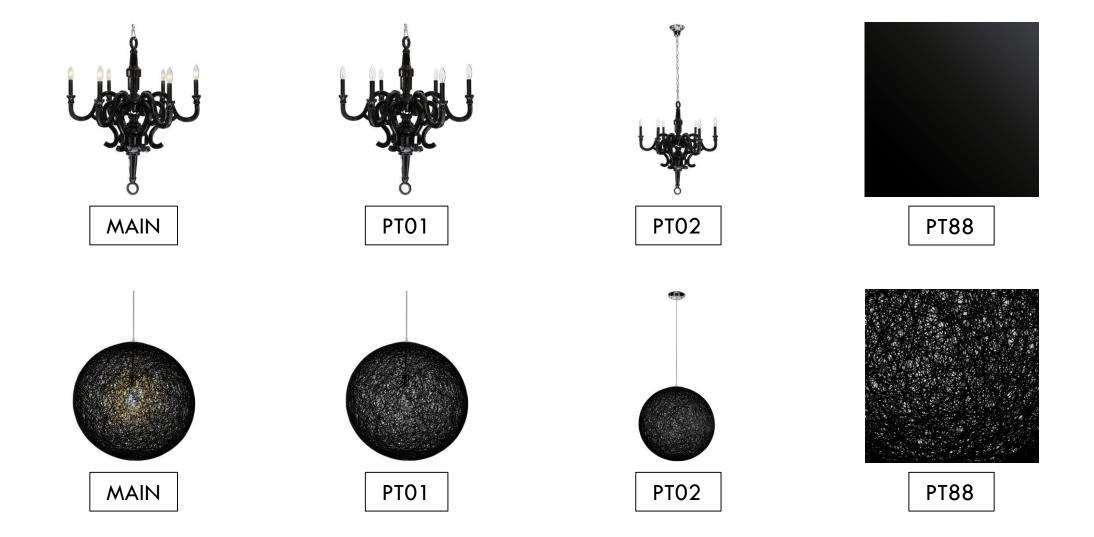


MAIN

PTO1

PT88







#### BEDROOM FURNITURE

Provide **at least 4** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned at a roughly 30 degree angle facing right.

PT01 All components included, set up in the configuration of primary use, positioned straight to camera.

PTO2 Product configured to show function, interior view, or alternate use. If there is no additional function to be represented, this photo should show the back of the product, positioned straight to camera.

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.























PTO2

PT88









MAIN

PTO1

PTO2

PT88

## CHILDREN'S FURNITURE

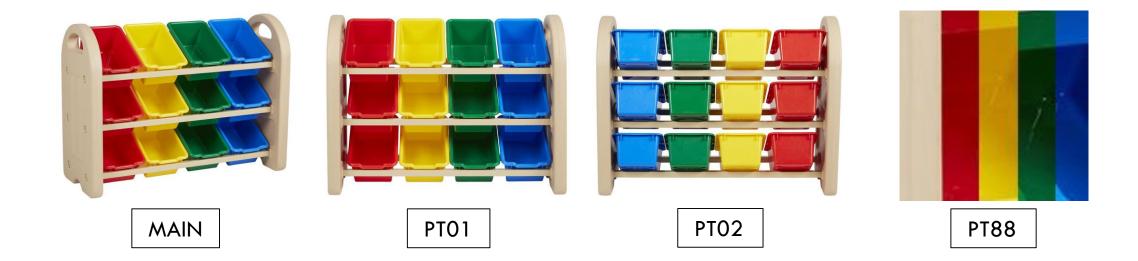
Provide **at least 4** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned at a roughly 30 degree angle facing right.

PT01 All components included, set up in the configuration of primary use, positioned straight to camera.

PTO2 Product configured to show function, interior view, or alternate use. If there is no additional function to be represented, this photo should show the back of the product, positioned straight to camera.

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.



## CHILDREN'S FURNITURE EXAMPLES



# CHILDREN'S FURNITURE EXAMPLES



#### LIVING ROOM FURNITURE

Provide at least 4 informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned at a roughly 30 degree angle facing right.

PT01 All components included, set up in the configuration of primary use, positioned straight to camera.

PTO2 Product configured to show function, interior view, or alternate use. If there is no additional function to be represented, this photo should show the back of the product, positioned straight to camera.

• Exception: If width of item is more beneficial to customer than the back, show of the side of the item in the PTO2 (Example: Console Table)

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.





















MAIN



PTO1





**PT88** 









PTO1



PTO2



PT88



MAIN





PTO2



PT88

















**PT88** 



PTO2



**PT88** 



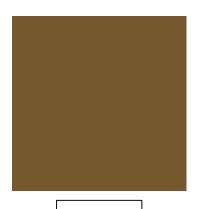












PT88

#### OFFICE FURNITURE

Provide **at least 4** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned at a roughly 30 degree angle facing right.

PT01 All components included, set up in the configuration of primary use, positioned straight to camera.

PTO2 Product configured to show function, interior view, or alternate use. If there is no additional function to be represented, this photo should show the back of the product, positioned straight to camera.

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.









# OFFICE FURNITURE EXAMPLES









PTO1

PTO2

PT88



MAIN



PTO1



PTO2



### KITCHEN & DINING ROOM FURNITURE

Provide **at least 4** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned at a roughly 30 degree angle facing right.

PT01 All components included, set up in the configuration of primary use, positioned straight to camera.

PTO2 Product configured to show function, interior view, or alternate use. If there is no additional function to be represented, this photo should show the back of the product, positioned straight to camera.

• Exception: If width of item is more beneficial to customer than the back, show of the side of the item in the PTO2 (Example: Console Table)

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.

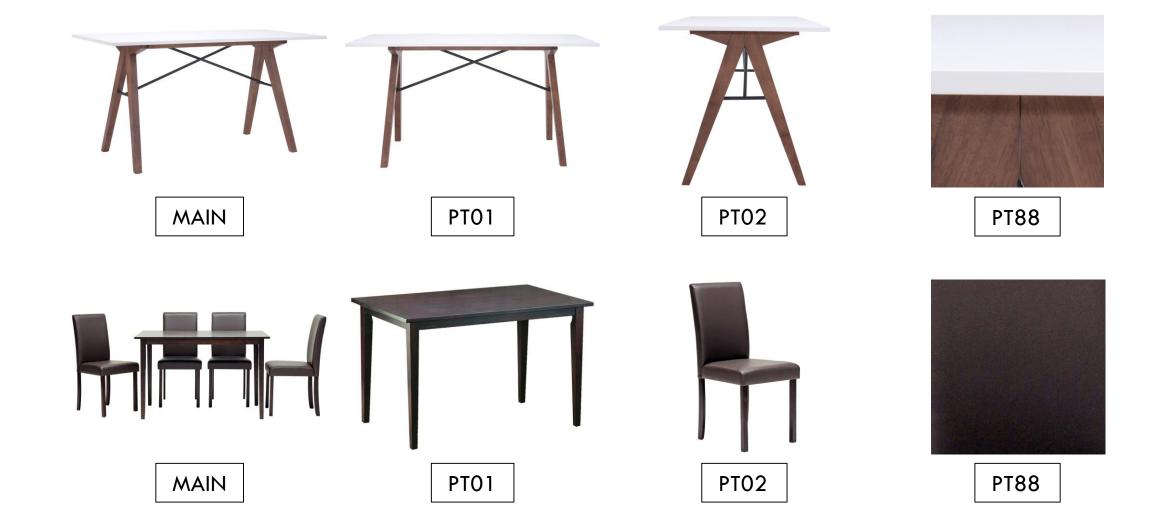








### KITCHEN & DINING ROOM FURNITURE EXAMPLES



### KITCHEN & DINING ROOM FURNITURE EXAMPLES









MAIN

PTO1

PTO2

**PT88** 







PTO1



PTO2

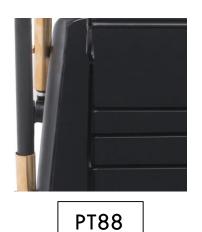


### KITCHEN & DINING ROOM FURNITURE EXAMPLES





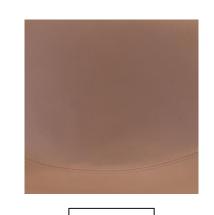












### **OUTDOOR FURNITURE**

Provide **at least 4** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned at a roughly 30 degree angle facing right.

PT01 All components included, set up in the configuration of primary use, positioned straight to camera.

PTO2 Product configured to show function, interior view, or alternate use. If there is no additional function to be represented, this photo should show the back of the product, positioned straight to camera.

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.









PTO2



MAIN

PTO1



PTO2



**PT88** 



MAIN

PT01



PTO2



PTO1



MAIN





PT88







PTO2





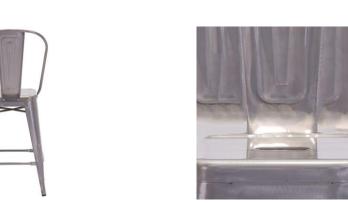








PTO2



**PT88** 







# DÉCOR

Provide **at least 3** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned either straight to camera or at a roughly 30 degree angle facing right whichever shows the features fully.

PTO1 All components included, set up in the configuration of primary use, positioned either straight to camera or at a roughly 30 degree angle facing right whichever was not shown in the MAIN image.

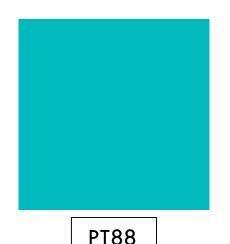
**EV01** Showing the item in an environment when available.

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.









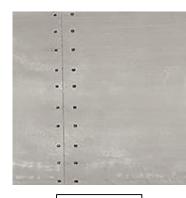
# DÉCOR EXAMPLES



MAIN



PTO1



PT88



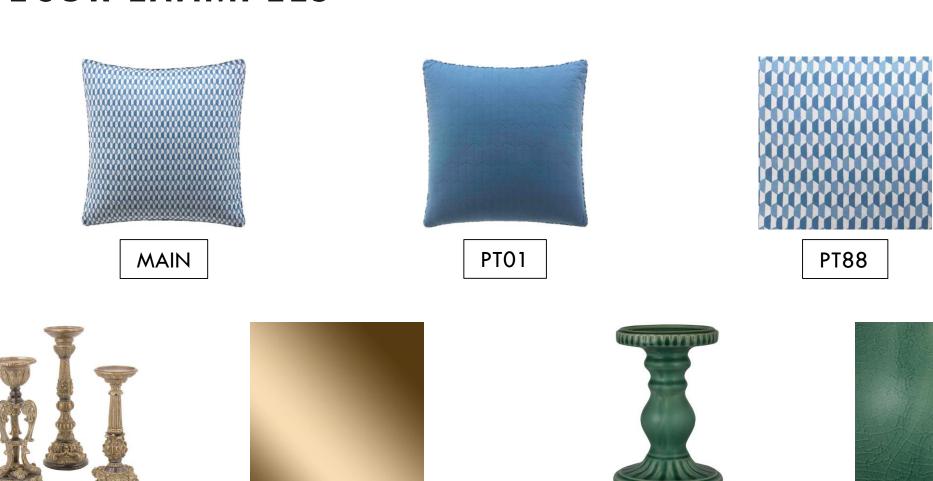
MAIN

PTO1



# DÉCOR EXAMPLES

MAIN



MAIN

PT88

### RUGS

Provide at least 3 – 4 informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN Positioned straight to camera, shot overhead, showing entire product.

PTO1 Positioned at a roughly 30 degree angle facing right, showing entire product.

**EV01** Showing the item in an environment when available.

PT88 A detail image of the fabric or material taken from the product itself or from a fabric swatch.









PTO1

EV01

PT88

#### ARTWORK

Provide at least 2 informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned straight to camera.

PTO1 All components included, set up in the configuration of primary use, positioned at a roughly 30 degree angle facing right.

**EV01** Showing the item in an environment when available.







PTO1

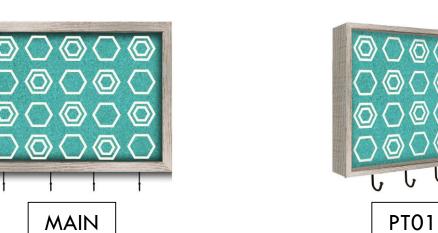


EV01

# ARTWORK EXAMPLES









EV01



### **MIRRORS**

Provide **at least 3** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN All components included, set up in the configuration of primary use, positioned straight to camera with gradient on mirrored surface(s).

PTO1 All components included, set up in the configuration of primary use, positioned at a roughly 30 degree angle facing right with gradient on mirrored surface(s).

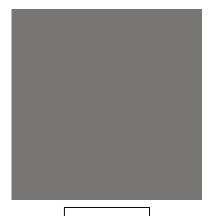
**EV01** Showing the item in an environment when available.

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.









PTO1

EV01

# MIRRORS EXAMPLES



#### BEDDING

Provide **at least 2** informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN Folded neatly or fully filled and positioned either straight to camera or at a roughly 30 degree angle facing right depending on the type of product being shown.

PT01 Include an image of the back or details on the product when available.

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.







## **BEDDING EXAMPLES:** SHAMS















PT88

# BEDDING EXAMPLES: comforter/duvet, sets, & throws



# BEDDING EXAMPLES: SHEETS, SETS, PILLOWCASES, & BED SKIRT



# BEDDING EXAMPLES: MATTRESS TOP, PILLOW & DUVET INSERTS



### **BATH**

Provide at least 2 informative images that demonstrate the features of your product and present your customer with the maximum details to make an informed buying decision.

MAIN Folded neatly or fully filled and positioned either straight to camera or at a roughly 30 degree angle facing right depending on the type of product being shown.

PT01 Include an image of the back or details on the product when available.

PT88 A detail image of the fabric or material taken from the product itself or from a material swatch.



MAIN



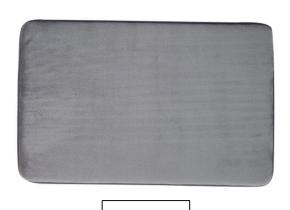
PTO1



## BATH EXAMPLES: SINGLE TOWELS & TOWEL SETS



### BATH EXAMPLES: BATH MAT & SHOWER CURTAIN



MAIN



PTO1



PT88



MAIN



PTO1



## BATH EXAMPLES: SHOWER LINER & ACCESSORIES





MAIN











MAIN



**PT88** 

# AMAZON HOME SELECTION IMAGE GUIDE APPENDIX 2

Basic Studio Setup for Furniture Photography

### BASIC SETUP

#### <u>Stage</u>

A cove with a width of about 10m (32' 10") painted white.

#### **Lighting**

A large **overhead light** or sail should provide soft top lighting. Illustration shows one of  $4m \times 1.5m$  (13' 1.5" x 4' 11").

Some **background lights** to create a clean white (RGB255) behind the furniture.

The **front lighting** is determined by the type of furniture. Light can come from soft boxes, large diffusion scrims or direct lighting of fresnel type. Or even in a combination of all those.

#### **Camera Stand**

Use studio stand for camera to adjust height quickly and consistently.

#### **Camera and Lens**

A DSLR is sufficient. A focal length of 90mm or longer is preferred.



### DISTANCE AND PERSPECTIVE

#### **Distance**

In order to keep a natural perspective on the furniture, use a slight telephoto lens of about 90mm. This will force a distance of approximately 5-6m (16-20') on a small sofa.

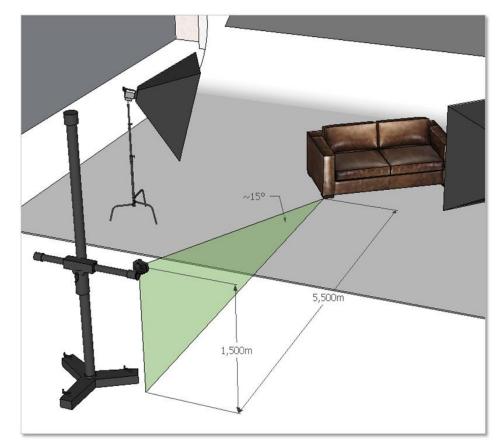
#### **Height of Camera**

The height of the camera will vary on the type of furniture that is being imaged. A rough guidance would be to reach an angle of approximately  $15^{\circ}$  within the lines from camera to bottom edge of furniture and the floor.

#### **Perspective**

With the  $15^{\circ}$  rule the perspective on the seating plane can be consistent whether it is a sofa or a chair.

If you keep your position but zoom in for smaller items you will also be able to uphold consistent angles at the bottom.





# AMAZON HOME SELECTION IMAGE GUIDE APPENDIX 3

Basic Studio Setup for Mirror Photography

### BASIC SETUP

#### **Background**

Depending on design of mirror either mounted on a wall or freely suspended would be the best approach. If suspended, create a clean white background. Standing mirrors should be on a white floor.

#### **Lighting**

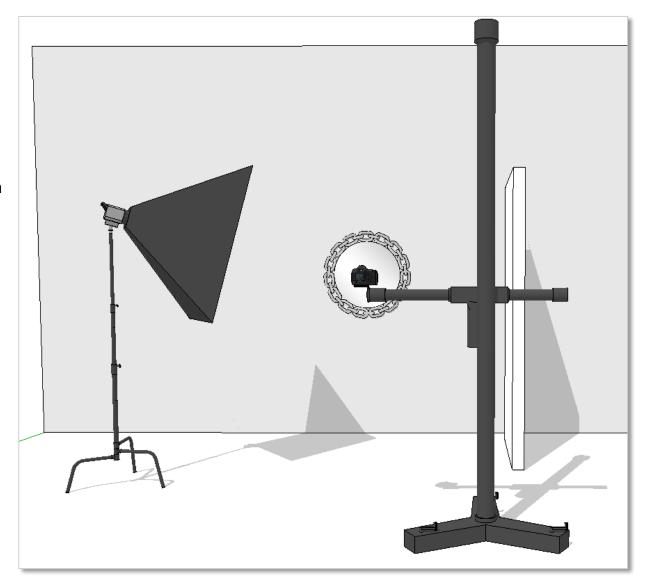
No specifics other than to bring out all detail of the product.

#### **Camera Stand**

Use studio stand for camera to adjust height quickly and consistently.

#### **Camera and Lens**

A DSLR is sufficient. A focal length of 90mm or longer is preferred. Best would be a tilt/shift lens.



### **PERSPECTIVES**

#### **Straight on Main Variant**

The main variant would require a straight-on view of the mirror. Consequently it carries the dilemma that the camera or other parts of the studio are visible in the mirror. Retouch work will be needed for all mirrors.

#### **Angled Variant**

The angled view would allow to create a gradient reflection in the mirror by placing a translucent surface next to it and lighting it from behind.

#### **Additional Considerations**

Mirrors can have intricate designs, sometimes consisting of a multitude of smaller mirrors. Therefore the more light you bring into those the easier it will be to retouch.



